

**Figure 6.1a-1: Key Value Creation Processes and Performance Requirements**

Key Value Creation Processes						Key In-Process Measures/Indicators (I = In-Process Measure O = Outcome Measure)	2006 Performance Requirements	Strategic Action Plans Supported	Strategic Objectives Supported	Related Results (Figures)	
Business Acquisition	Operations	Sales	Innovation	Design	Testing						
<b>Financial Performance</b>											
	X					I/O	Labor Costs	5% Reduction	<u>B</u>	<u>D</u>	Fig. 7.3- <u>  </u>
						I/O	Equipment Costs				
<b>Productivity</b>											
						O	Units per <u>Employee</u>				
						I/O	Cycle Time				
<b>Service/Product Quality</b>											
						I	<u>In-Process Inspection</u>				
						I/O	Defect Rate				
<b>Supplier Management</b>											
						O	On-Time Delivery				
						O	Responsiveness				

Replace exemplary information with information representative of your organization. [Blue](#) underlined words link to [other Templates](#), Results Charts, and [Best Practices](#).

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