

Fig. P.1b- Suppliers, Partners, and Collaborators

Organization	Type	Dollar (\$) Volume	Your Requirements	Supplier, Collaborator, Partner Requirements	Related Results
Suppliers					
Ace Steel	Component Parts	\$2 Billion	On-time delivery	Accurate and timely communication	Fig. 7.5- _
SofTee	Software	\$1 Billion	Downtime	Complete specs	
Go Travel	Service	\$10 Million	Cost to Budget Ratio	Limited changes	
Out-Sore	Contract workers	\$500 Thousand	Cost to Budget Ratio	Clear job description	
Partners					
SaleCo	Marketing	\$400 Million	Sales leads	Product features	
Trend Midwest	Soothsayers	\$100 Million	Accurate projections	Accurate past data	
Collaborators					
City of Cincinnati	Environmental	\$ 0	Cleaner Cincinnati	Cleaner Cincinnati	

Replace exemplary information with information representative of your organization. [Blue](#) underlined words link to [other Templates](#), Results Charts, and [Best Practices](#).

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