

Baldrige Glossary **HD**: Performance Projections

Performance Projections

The term “*performance projections*” refers to estimates of future [performance](#). [Projections](#) may be inferred from past [performance](#), may be based on competitors’ or similar organizations’ [performance](#) that must be met or exceeded, may be predicted based on changes in a dynamic environment, or may be [goals](#) for future [performance](#). [Projections integrate](#) estimates of your organization’s rate of improvement and change, and they may be used to indicate where [breakthrough improvement](#) or [innovation](#) is needed. Thus, [performance projections](#) serve as a [key](#) management planning tool.

Note: [Blue](#) words above are hyperlinks to other [GLOSSARY HD](#) terms and their definitions.

I am pleased to offer the [GLOSSARY HD](#) as a no charge service to Baldrige Criteria users worldwide - [Paul Steel](#)

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