

## Baldrige Glossary **HD**: [Partners](#)

### Partners

The term “*partners*” refers to those [key](#) organizations or individuals who are working in concert with your organization to achieve a common [goal](#) or to improve [performance](#). Typically, [partnerships](#) are formal arrangements for a specific aim or [purpose](#), such as to achieve a [strategic objective](#) or to deliver a specific product or service.

Formal [partnerships](#) are usually for an extended period of time and involve a clear understanding of the individual and mutual roles and benefits for the [partners](#).

See also the definition of “[collaborators](#)”.

Note: [Blue](#) words above are hyperlinks to other [GLOSSARY HD](#) terms and their definitions.

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